

Selling Rain in Drought

Mt. Olive, North Carolina

ENC Rainman Irrigation, Inc. has a new ownership.

Pro Biz Consulting, Inc. of Raleigh, North Carolina facilitated the sale during one of the worst draughts in North Carolina history. The Owners and new owners prefer not to be quoted, but acknowledged that without the help Louis R. Sauer, the owner and president Pro Biz Consulting, Inc the transfer would never have been completed.

Farmers in eastern North Carolina have been particularly hurt by “The worst draught of this century”. This company provides the equipment and expertise to irrigate hundreds of acres of crops. Rising oil prices and inflation have been reflected in escalating food prices as anyone who shops at the grocery store can testify. 2007 and 2008 would be very profitable years for farmers, but only if they could irrigate their crops. Most depend on the blessings from heaven and normally there is sufficient rainfall. But Mother Nature held back and crops suffered. Many farmers were faced with a financial disaster. For many it meant the risk of losing the farm that might have been in the family for generations.

Happily for Rainman, the seller sold and the buyer bought at just the right time.